

Case Study

BlueStylus provides flexibility to manage law office and documents from anywhere.

Background

Andrew Suhar is an attorney and trustee in Youngstown, Ohio handling bankruptcy and debtor cases. He attended the University of Akron, C. Blake McDowell Law Center and has been practicing for more than 26 years. He is a partner in the law firm, Suhar & Macejko, LLC.

Situation

Andrew had been using a robust office management software to run his firm but was challenged because it was hosted at his office location. Everything was on his server – which took up both space and time to maintain. With his work taking him out of the office quite frequently, he had to be sure all of the documents and files he would need while away were on hand before exiting the office.

In addition, with a server housing all of his important data and documents, Andrew says, "being at the mercy of a power surge is very scary." Andrew didn't want to have to worry about technology. Instead, he wanted to focus on his clients and cases.

He was coming up on the renewal license of the office management software he was using. He had to decide if the flexibility of being webbased was enough of a benefit to make a big switch. He knew switching would mean downloading years of files from his server and backing up everything on an external drive.

"I use it every day. I can manage everything, all files, from any device – laptop, tablet or phone. I can't manage my practice without it. It's as important as the computer itself."

Solution

While that may have seemed daunting at first, Andrew found the data conversion process to be painless and to his surprise, and pleasure, he was up and running with access to everything previously housed on his server, right away. Needless to say, he was glad he decided to make the switch to BlueStylus. In fact, he recommends to anyone just starting out in business to go with BlueStylus. He says, "It's the way to go from the beginning."

Andrew is a daily BlueStylus user. "I can manage everything, all files, from any device – laptop, tablet or phone. I can't manage my practice without it. It's as important as the computer itself."

Online Office Management That's On Point

Andrew uses the following BlueStylus features including: collaborative for file sharing, file management, time and expense management and billing.

With the file management feature, every document, every note, is scanned and uploaded into the case. He then has a "physical" file in the cloud he can access from anywhere on any device. He enjoys the complete operation of his office – without a server.

Andrew says, "The difference is being web-based. It gives me flexibility. I can conduct business anytime, anywhere."

On a value rating scale of 1-10, Andrew gives BlueStylus a rating of 10 and calls it "invaluable." "A 10 out of 10." He goes on to say he can't manage his practice without it. It's as important as the computer itself to his business.

In addition, he likes the fact that there is no long-term commitment and he can go month-to-month if he prefers. That provides added flexibility.

Another point Andrew particularly likes about BlueStylus is that it is backed by a Texas-based company that is proven, solid, and has demonstrated longevity. With so many options in the time and billing/

office management software space, it's reassuring to know this company and its product are built to last.

BlueStylus goes the distance in supporting Andrew and his business with top-notch service and support, responsive and knowledgeable employees and best-in-class technology. Their products have all originated on the web, so being web-based is not a new concept or something they are learning. It's where they've been all along. This gives Andrew "comfort" when specifying BlueStylus as his office management software of choice.

When asked if he would recommend BlueStylus to a colleague, Andrew guickly replied, "absolutely!"

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To experience the same freedom and flexibility from your office management software, call us at 866.878.7831 or email sales@bluestylus.com. To download a free trial now, visit bluestylus.com. You too will find that BlueStylus delivers online office management that's on point.



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